RICH HAIR POMADE

Description: This pomade formulation provides a high gloss to hair without a thick greasy feel. Recommended as a deep conditioner for dry or damaged hair. It was developed for the ethnic market.

Formulation:

<table>
<thead>
<tr>
<th>INGREDIENTS</th>
<th>% by Weight</th>
</tr>
</thead>
<tbody>
<tr>
<td>Petrolatum</td>
<td>60.8</td>
</tr>
<tr>
<td>NEOBEE® M-5 COSMETIC</td>
<td>39.0</td>
</tr>
<tr>
<td>Preservative</td>
<td>0.1</td>
</tr>
<tr>
<td>Fragrance</td>
<td>0.1</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>100.0</strong></td>
</tr>
</tbody>
</table>

Procedure: Heat Petrolatum and NEOBEE® M-5 COSMETIC to 70°C and mix well for 15 minutes. Begin to reduce temperature. At 50°C, add Preservative and Fragrance. Mix for 15 minutes. Cool to 42°C with agitation. Pack out product at 42°C.

Physical Properties:

- Appearance at 25°C: Opaque soft paste

Storage/Stability:

- Freeze/thaw, 3 cycles: Stable
- 4 weeks at 25°C: Stable
- 4 weeks at 42°C: Stable

Instructions for Use: Apply/smooth on to hair. Distribute evenly or apply directly to dry, damaged sections.

External Comment: Marketing Notes: Marketing Notes: BCI = 100. Total Biorenewable Carbon Index (BCI) was calculated only for the Stepan surfactants used in this formulation. For further information on Stepan's BCI, visit www.stepan.com.

Registered Trademarks of Stepan Company:

- NEOBEE®

For applications or product handling assistance, call our Technical Service Department at 1-800-745-7837 (U.S.) or 011-334-76-505-100 (Europe).

For ordering assistance, call our Account Service Department at 1-800-457-7673.

Nothing contained herein grants or extends a license, express or implied, in connection with patents, issued or pending, of the manufacturer or others. The information contained herein is based on the manufacturer's own study and the works of others. The manufacturer makes no warranties, expressed or implied, as to the accuracy, completeness, or adequacy of the information contained herein. The manufacturer shall not be liable (regardless of fault) to the vendee's employees, or anyone for any direct, special or consequential damages arising out of or in connection with the accuracy, completeness, adequacy or furnishing of such information.

Stepan Company